HITRUST

THIRD-PARTY RISK MANAGEMENT (TPRM)

Efficient, Defensible, and Scalable Third-Party Risk Management

Nearly 30% of known data breaches involve a third party

Verizon 2025 DBIR Report

HITRUST transforms third-party risk management from a fragmented, reactive function into a scalable, efficient, and defensible assurance program. It empowers organizations to reduce costs and workload, improve vendor cooperation, and gain confidence that their supply chain can withstand the next disruption.

EFFICIENCY AND SCALABILITY

HITRUST replaces that inefficiency and uncertainty with a proven, validated model of assurance that helps organizations strengthen vendor oversight while controlling costs.

This standardized structure enables defensible, repeatable vendor evaluation and eliminates the need to maintain internal cybersecurity questionnaires.

HITRUST breaks the "more vendors = more people" model, allowing teams to handle exponentially more vendor assessments without adding headcount.

Delivers 50–60% efficiency gains

Hypercomply: Security Questionnaire Time Saved Calculator

Enables 3–5x greater vendor throughput

Hypercomply: Security Questionnaire Time Saved Calculator

The average number of monitored vendors has increased 15–20% annually since 2020

Moody's Analytics KYC, Rising Tide 2025.

Eliminates 8–20 hours of low-value manual work per assessment

Hypercomply: Security Questionnaire Time Saved Calculator

COST CONTROL AND ROI

By replacing repetitive, manual due diligence with validated assurance, organizations can achieve major cost savings and measurable return.

Up to 50% reduction in TPRM operational costs

Moody's "Rising Tide of TPRM"

Reduced dependence on contractors and redundant assessments

RISK CONFIDENCE AND DEFENSIBILITY

HITRUST provides objective, high-confidence assurance that helps executives communicate risk posture with credibility.

99.41% of HITRUST-certified environments remain breach-free

HITRUST 2025 Trust Report

Enables confident reporting to boards, regulators, and insurers

Centralized QA and threat-adaptive controls ensure consistent, trustworthy results

REDUCED FRICTION WITH VENDORS AND THE BUSINESS

HITRUST creates a "shared assurance" ecosystem that benefits both buyers and suppliers. Vendors bear the cost of certification, while oragnizations gain validated assurance without expanding budgets.

- **Simplifies RFP and procurement processes**
- **Shortens sales cycles and reduces pushback from vendors**
- **Strengthens relationships across procurement, security, and business units**

Average cost of a data breach in the U.S. **$9.36M**

IBM Cost of a Data Breach Report 2024 (March 2023–February 2024)